





New Cloud Workloads Implications for Storage Media Futures

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Framing the Discussion



Framing the Discussion for Today

- Cloud Storage Services have been growing and the trend is expected to continue
- Storage Media Technologies (SSDs and HDDs) have supported these services well, until now
- However, with the growing scale, what has worked in the past, may not be good enough for the future
- We would like to bring some critical aspects of both these storage technologies that need improvement to
 - Continue growth within their incumbent applications
 - Opportunity to grow into new applications
- Through our understanding of workloads and applications, we will map requirements for these storage technologies to be able to meet the demands of the future



Cloud Applications and Workloads



175 ZB Storage by 2025

Raising the bar on performance

Multi-exabyte customers driving scale, capacity, cost efficiencies

Low-cost storage for customers' large data estates

Security, Availability, and Durability

Azure Storage portfolio

Durable, highly available, massively scalable

Block storage

Services

Azure Disk Storage Azure Elastic SAN

Unique capabilities

Enterprise SAN Capabilities
Container Optimized Storage

Object storage

Services

Azure Blob
Data Lake Storage
Azure Managed Lustre

Unique capabilities

Premium Blob
Multi-protocol access (e.g. NFS, HDFS)

File storage

Services

Azure Files
Azure NetApp Files

Unique capabilities

Native NetApp File Storage Azure File Sync

Capacity

100s of trillions of objects across many exabytes of data

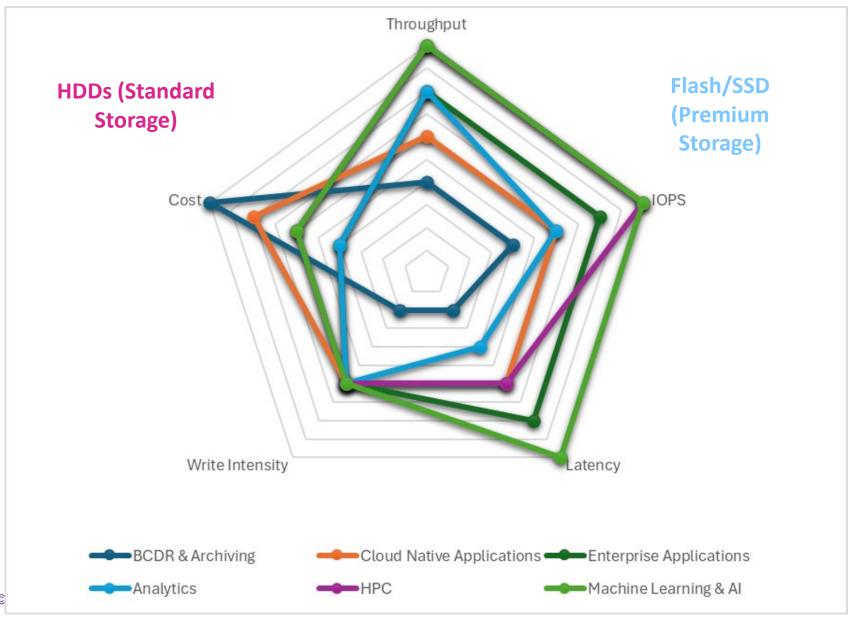
Throughput

>300 Tbps average (>100 exabytes per month)

IOPS

>400M tps (>1 quadrillion per month)

Applications To Workloads









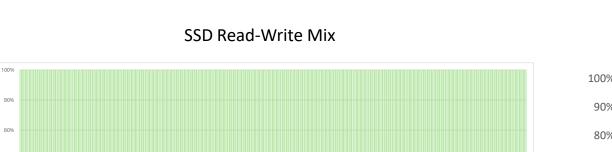


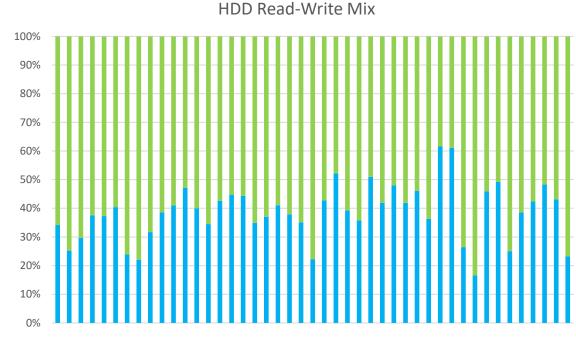






Read- Write IOPS Mix for SSDs & HDDs





■ Avg Rd ■ Avg Wr

Writes are 60% of the Workload, which includes Replication

■ Avg Rd ■ Avg Wr

TBW Continues to be a very important metric for both storage classes



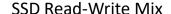
70%

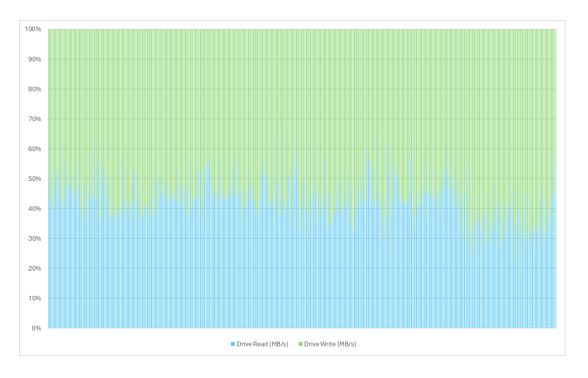
60%

50%

40%

Read- Write Throughput Mix for SSDs & HDDs







■ Drive Read (MB/s)

■ Drive Write (MB/s)

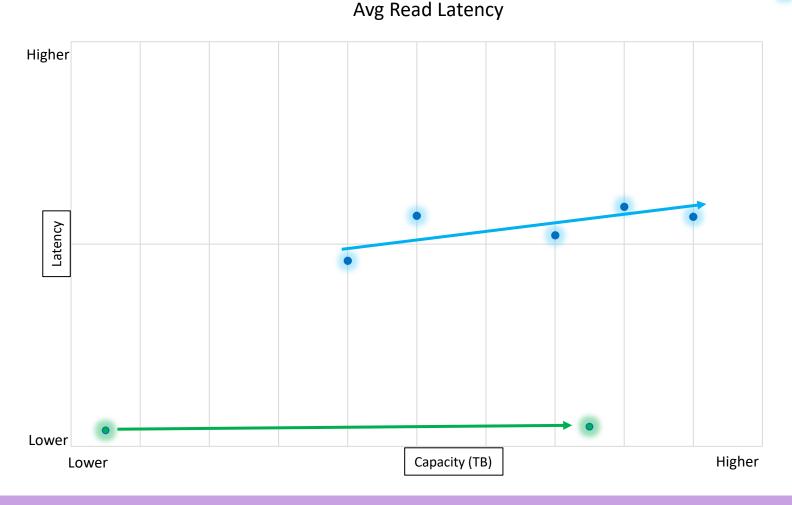
Writes and Reads are equally important for workloads

Read-Write Mix consistent across both storage tiers; albeit at different overall performance capability

Average Read Latency

- SSD
- HDD

- SSD Latency is multiple orders better than HDD
- SSD Latency relatively consistent across capacities
- HDD Latency is degrading as a function of higher capacity



Latency Management is crucial to meet SLAs



Flash/SSD Implications



What's needed from Flash/SSDs Going Forward

Grow within incumbent applications

New Opportunities

Power Efficiency

Density w/power efficiency, i.e., Lower TiB/W
 Lower Device Idle Power
 Better Power Management for in-field Power/Performance tuning

Density

• 5-8x HDD

On Par or better MBps Per TiB

•Scale throughput while maintaining latency consistency (Mixed Rd-Wr)

Cost

• 2-3x HDD Per TB

Workload Shaping

•Reduce E2E WAF (E.g. ZNS) for density scaling

Thruput per TB

• 2-4x of HDD

Maintain PBW /TiB

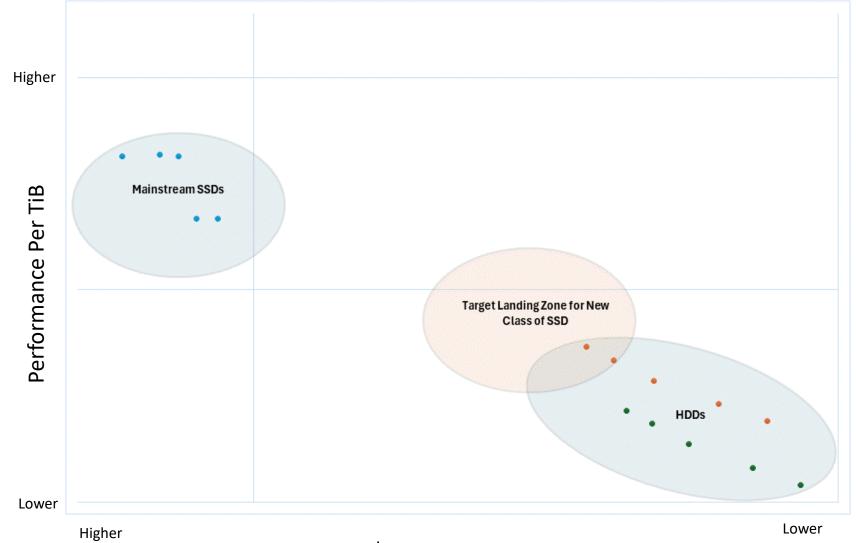
•Maintain minimum endurance bar per segment

Endurance in PBW

Track to Writes



Landing Zone for SSDs – New Opportunity





HDD Implications on Standard Storage

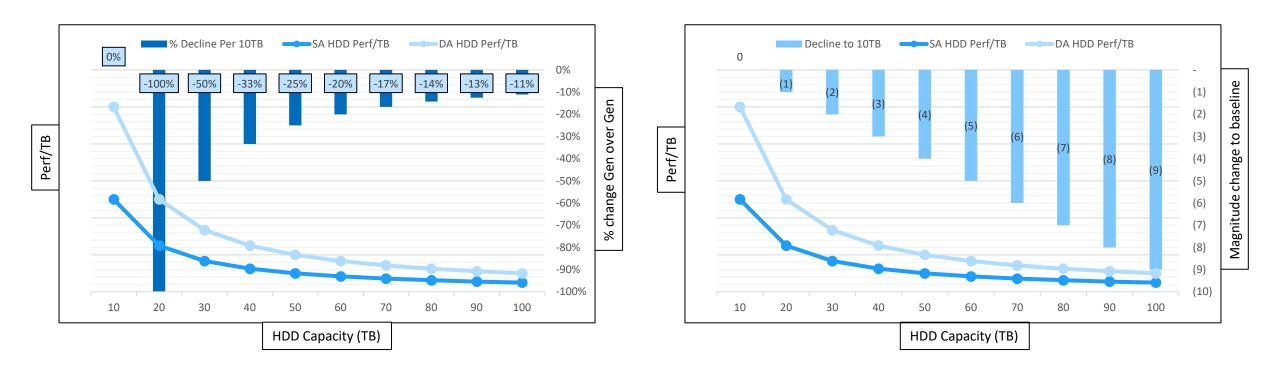


HDD Value for Standard Storage

Projecting Forward Until Now Metric HAMR and SMR Technologies **Capacity and Cost** • 2-4x Improvement in Capacity and Cost • Declining, but acceptable with Software Decline is untenable Performance Per TB **Improvements** Not sufficient **Workload Rating** • Stagnant but acceptable Needs to Improve **Power Efficiency** • Helium was the last improvement



HDD Performance Issue

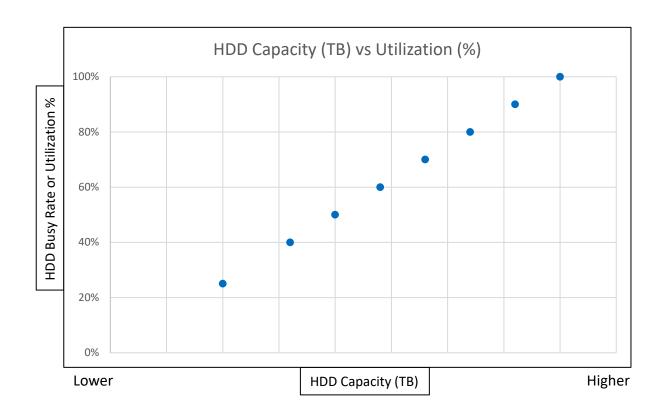


- HDD Performance metrics Per TB have been degrading
- Software improvements have compensated for HDD performance degradation at the Service level
- DA HDDs certainly help, but that benefit is also over a finite range of capacities
- The Industry needs to identify additional improvements to improve IOPS/TB and/or MBps/TB metrics to be able to provide the same level of service



Impact of HDD Performance on HDD Utilization

- 20TB HDD with host more customers with more data and get more requests compared to a 10TB HDD
- More Capacity = Busier Drive = More Utilization
- Approaching 100% busy rate = Not being able to use HDD capacity (Stranded Capacity)
- Hence the need for
 - Better Performance
 - Higher Workload Rating





HDDs Going Forward – Deliver Better TCO

Grow within incumbent applications

New Opportunities – Expand HDD Archive

Capacity and Cost

- Need Consistent ADC Growth
- Historic \$/TB Decline needs to Continue

Performance and Workload Rating

- Need Performance Per TB Metrics to Improve
- Increase workload Rating

Quality of Service

- Latency Management
- Blast Radius Management (Per Head Capacity)

Power Efficiency

- Reduce Unit Power Consumption
- Power Management Features

TCO (Capacity, Cost, Power)

 3-4x better than Standard HDD

Performance

Negotiable

Latency

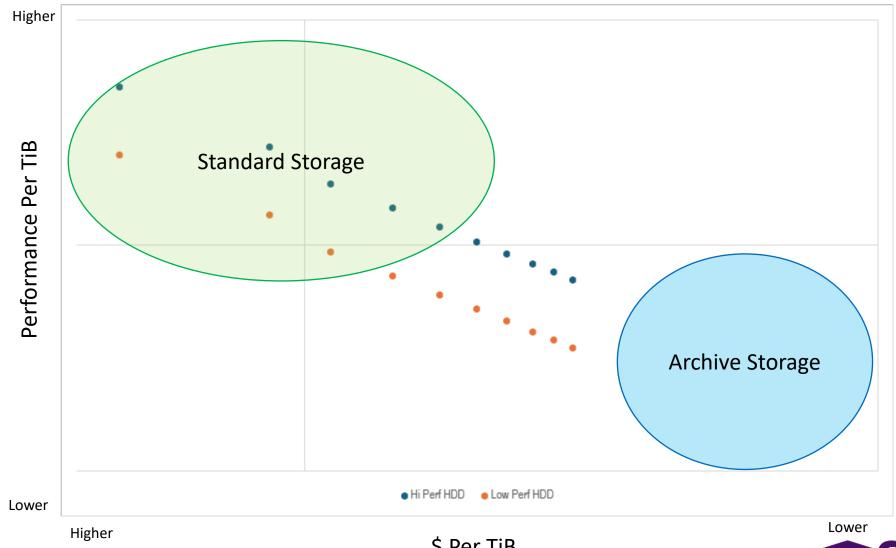
• ms, but Negotiable

Workload Rating

Negotiable



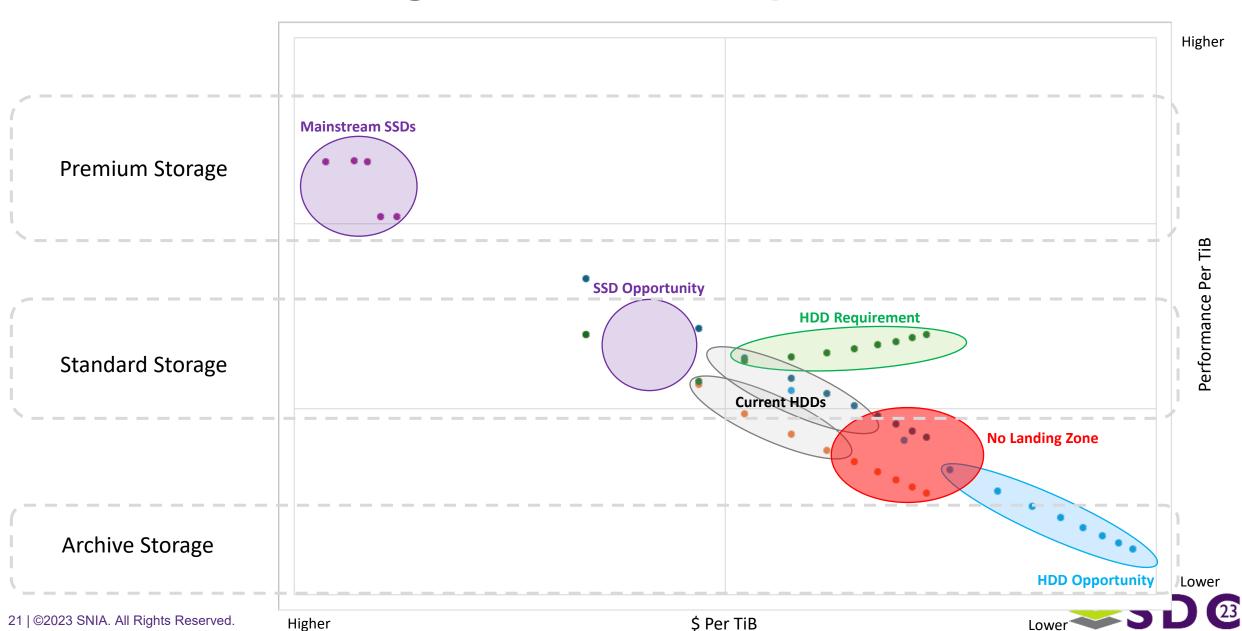
Landing Zone for HDDs



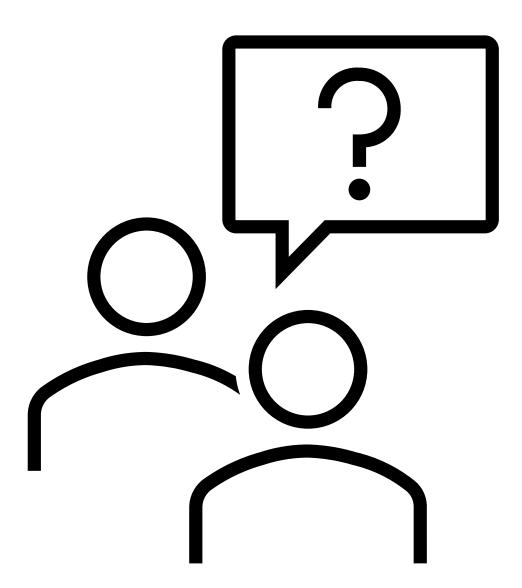
Storage Media Mapping for Future



Storage Media Landscape for Future



Questions







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